

REPORT OF ROOMS OPERATIONS FOR GTHA AND RTO 5 MONTH OF MARCH 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
DOWNTOWN TORONTO (SUBSET OF CITY OF TORONTO)	76.6%	70.7%	5.9	\$237.02	\$219.22	8.1%	\$181.48	\$155.04	17.1%
CITY OF TORONTO	74.3%	69.7%	4.6	\$206.29	\$189.17	9.1%	\$153.30	\$131.79	16.3%
MISSISSAUGA BRAMPTON	72.4%	74.8%	-2.4	\$145.08	\$134.18	8.1%	\$105.08	\$100.43	4.6%
VAUGHAN RICHMOND HILL MARKHAM	70.1%	70.7%	-0.6	\$133.21	\$125.78	5.9%	\$93.35	\$88.99	4.9%
REGION 5 - GREATER TORONTO AREA	73.8%	71.0%	2.8	\$190.61	\$174.25	9.4%	\$140.71	\$123.72	13.7%
TOTAL GTHA MARKET	73.4%	71.0%	2.4	\$183.95	\$168.34	9.3%	\$135.08	\$119.44	13.1%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR GTHA AND RTO 5 THREE MONTHS ENDED MARCH 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
DOWNTOWN TORONTO (SUBSET OF CITY OF TORONTO)	69.4%	64.9%	4.5	\$216.74	\$202.72	6.9%	\$150.48	\$131.64	14.3%
CITY OF TORONTO	68.9%	64.8%	4.1	\$191.44	\$177.09	8.1%	\$131.92	\$114.73	15.0%
MISSISSAUGA BRAMPTON	71.2%	70.9%	0.3	\$144.87	\$134.14	8.0%	\$103.22	\$95.15	8.5%
VAUGHAN RICHMOND HILL MARKHAM	66.6%	67.8%	-1.2	\$133.71	\$126.38	5.8%	\$89.07	\$85.70	3.9%
REGION 5 - GREATER TORONTO AREA	69.5%	66.4%	3.1	\$178.96	\$165.30	8.3%	\$124.41	\$109.69	13.4%
TOTAL GTHA MARKET	69.3%	66.5%	2.8	\$173.57	\$160.44	8.2%	\$120.21	\$106.76	12.6%

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