



GREATER TORONTO  
HOTEL ASSOCIATION

Welcome  
Region Members

## Regional Tourism

- 13 Regional Tourism Organizations (RTO) across Ontario
- Region 5 – Geographical Boundaries of City of Toronto, Mississauga, and Brampton
- Tourism Toronto applied to become the Regional Tourism Organization for Region 5

## Regional Tourism

- Members of the GTHA from Richmond Hill, Markham, Vaughan are now part of Tourism Region 6
- Region 6 is currently working on creating a RTO for that area

# Transition Funding

- July 1, 2010 to March 1, 2012
- \$130 million from the Province

## Harmonized Sales Tax

### Key Dates:

- May 1, 2010

For transactions on or after this date, suppliers in Ontario are generally required to charge 13 per cent HST on goods where ownership and possession of the goods are transferred after June 30, 2010 or on the portion of services performed after June 30, 2010.

## Harmonized Sales Tax

### Key Dates:

- June 30, 2010

All RST vendors will receive a final Retail Sales Tax (RST) return that ends on this date. Vendors whose normal reporting period ends after June 30, 2010 will be required to file a final RST return for the shortened period ending on this date. Final returns are due by July 23, 2010.

## Harmonized Sales Tax

### Key Dates:

- July 1, 2010

Implementation date of HST in Ontario. Suppliers of taxable goods and services in Ontario are generally required to charge, collect and remit HST.

## Harmonized Sales Tax

### Key Dates:

- October 31, 2010  
All RST liabilities are to be reconciled no later than this date and any RST that is collected or becomes payable (for example, any tax still owing from customers) after June 2010 is to be reported on a supplemental return to be filed by the business owner on or before the 23rd day of the following month.

## DMF Transition to HST:

- Where the hotel charges the consumer PST plus GST, then DMF applies. Similar application for credits also applies.
- Where HST applies under the transition rules, no DMF is charged.

## Security Guard Legislation

### Re: New Training Requirements

- The Ministry of Community Safety and Correctional Services is implementing new basic Training and Testing Regulations under the Private Security and Investigative Services Act, 2005.

## New Training Requirements

- As of April 15<sup>th</sup>, the new basic Training and Testing Regulation takes effect. All new applicants must undergo a basic training program and pass a test of their knowledge before they can apply for a security guard and/or private investigator license.
- Existing licensees do not need to take the basic training course before attempting the ministry test. Beginning July 16, 2010, existing licensees are required to pass the ministry test before applying for their license renewal.

## New Training Requirements

- Existing licensees whose licenses expire between April 15, 2010 and July 15, 2010 can apply for a renewal without having to successfully complete the ministry test. However, these individuals will be required to pass the test by their next renewal date. If an existing licensee's renewal date falls on or after July 16, 2010, they must pass the ministry test before submitting their renewal application. Existing licensees are not required to take the basic training course.
- Regulations and testing information is on the government website:  
<http://www.mcscs.jus.gov.on.ca>

## Workplace Violence and Harassment

### Changes to Bill 168:

- Workplaces with more than five regular employees will be required by June 15, 2010 to have all the necessary policies, programs, measures and procedures in place in order to be in compliance with the recent amendments made to the Ministry of Labour's Occupational Health and Safety Act (Bill 168-Violence in the Workplace).

# Workplace Violence and Harassment

Employers will be required to:

- prepare a written policy with respect to workplace violence and harassment;
- assess the risks of workplace violence that may arise from the nature of the workplace, the type of work or the conditions of the work;
- develop and maintain a program to implement the workplace violence policy;

# Workplace Violence and Harassment

Employers will be required to:

- take all reasonable precautions in the circumstances for the protection of the worker if a domestic violence situation would expose a worker to physical injury in the workplace;
- provide information, including personal information, about a person with a history of violent behavior; and,
- report and provide prescribed information on all workplace violence incidents to a joint health and safety committee.

## Workplace Violence and Harassment

The Ministry has prepared Guidelines which include descriptions of requirements, templates and an overview of what violence and harassment policies and programs should cover.

The guidelines are on the MOL resources page at:  
<http://www.ossa.com>

## Municipal Property Assessment Corporation

The GTHA is currently working with MPAC on Ontario Reg. 28298

- Section 45.3: For the purposes of subsection 19 (2.1) of the Act, where the current value of land used as a hotel is determined using the *pro forma* income capitalization approach to valuation, the following rules apply for 2003 and subsequent years:

# Municipal Property Assessment Corporation

## Section 45.3

1. Unless the assessment corporation can demonstrate that the use of a different percentage is appropriate in the circumstances for a particular hotel, the amount deductible for a year as management fees in determining the amount of the undistributed operating expenses of a hotel for a year shall not exceed 5 per cent of the total revenue of the hotel for the year.
2. Unless the assessment corporation can demonstrate that the use of a different percentage is appropriate in the circumstances for a particular hotel, the amount deductible for a year in respect of personal property in determining the current value of a hotel for a year shall not exceed 15 per cent of the capitalized net income of the hotel, including personal property. O. Reg. 370/03, s.1.

# G20 Summit

- G8 in Deerhurst Resort, Huntsville from Friday, June 25 to Saturday June 26 noon
- G20 Saturday 25th post lunch, leaders travel to Toronto
- 5PM-6PM – Opening Reception
- 6PM – Working Dinner
- Sunday, June 26<sup>th</sup> 9AM – Plenary Session
- 4PM – G20 Closing
- Leaders Depart



## CTM Member Benefits

### GTHA Preferred Supplier – CTM Media

- Programs to enhance visitor experience and communicate to visitors using traditional and new digital mediums



## CTM Member Benefits

- Brochure Display & Distribution: Members receive 25% discount on out-of-market and in-market distribution in any of CTM's non-hotel distribution networks.
- Digital Distribution: Mobile 4 Lodging Program sends offers and news by text to guests who opt-in. GTHA member benefits include 2400 Free Text Messages per member.
- Toronto.Ettractions.com: Members receive banner advertising and direct link to your hotel website and booking engine. Concierges of member properties get complementary logins to provide the latest information to guests on what's happening in the GTA. Optimized for mobile devices.

## New GTHA Website

- Launched at AGM
- Ease of use and more features for our members, the public, media and government.

## GTHA Annual General Meeting

- Tuesday, May 18th
- 1:30 PM to 3:00 PM
- Allstream Centre (Exhibition Place)
- Tourism Toronto AGM to follow at 3:00 PM

Thank you